

Soyon Hardy, Senior Counsel



Education

- UCLA School of Law – JD, Corporate Law Program
- Cornell University – BA, magna cum laude

Experience

- DaVita Healthcare Partners, Inc. – Assistant General Counsel, Mergers & Acquisitions
- Citigroup, Inc.
- Skadden, Arps, Slate, Meagher & Flom LLP

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Soyon is a senior counsel at GeneralCounselWest, PC. She is an experienced corporate and M&A attorney with 12+ years of combined law firm and in-house experience counseling clients in a wide variety of corporate, transnational and regulatory matters. Her clients include a broad range of healthcare companies, including a radiology services provider, a national operator of veterinary clinics and hospitals, a mental health and addiction treatment provider, a national operator of medical groups and physician networks, a provider of wellness clinics, and an operator of cancer care clinics. As in-house counsel, she advises senior management and the board on a variety of corporate governance, finance, securities and contracting matters, and supports the business development team in closing acquisitions. As lead outside corporate counsel, she drafts, negotiates and closes transactions from soup to nuts.

Before joining GeneralCounselWest, Soy served 6+ years as Assistant General Counsel – Mergers and Acquisitions at DaVita HealthCare Partners Inc., a Fortune 500® company that is a leading provider of kidney care in the U.S. and one of the country’s largest operators of medical groups and physician networks. Initially the only in-house M&A attorney, she helped build a team of in-house transactional attorneys and develop standard deal processes and forms to support and sustain an active pipeline of deal activity. Soy supported the business development team on all manner of transactions including stock and asset acquisitions, joint ventures,

dispositions, and management contracts in a fast-paced, growth environment, regularly managing a pipeline of 25+ active deals. She also served as chief counsel to several ancillary businesses and strategic initiatives, both mature and start-up, including DaVita's infusion therapy, vascular access, practice management and direct primary care businesses.

Prior to DaVita, Soy was corporate associate in the Los Angeles office of Skadden, Arps, Slate, Meagher & Flom LLP, a top tier corporate law firm, where she represented companies, private equity firms, underwriters, and advisors in mergers and acquisitions, debt and securities offerings and general corporate and securities matters. At Skadden, she was a member of the Hiring Committee and the Mentoring Committee, and served as the Transactional Pro Bono Coordinator.

Soy earned her Juris Doctor from UCLA Law School with a concentration in corporate law, and was the Articles Editor for the Asian Pacific American Law Journal. She graduated magna cum laude from Cornell University where she received her Bachelor of Arts in Comparative Literature, with a minor in International Relations.

In her free time, Soy likes spending time with her family, traveling to new places, and seeing the world through the eyes of her two young children.

Soy is admitted to practice in California.